



MEDICAL CENTER
YOUR HEALTHY SOLUTION

CUSTOMER SUCCESS STORY

A New Experience Everyone Loves

EMPLOYEES

Soft Skill Insights
More Loyalty
Career Development



CANDIDATES

Greater Interest
Right Fit Validation
Improved Response



HR

Higher Retention
More Candidates
Profit Contribution



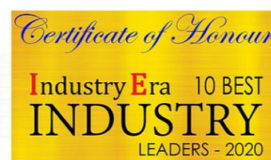
CISO

Reduced Security Risks
NIST & Regulatory Compliance
Zero Trust Validation



C-SUITE

More Performance
Lower Budgets
Increased Revenue





Hospital Improves Insights and Services

THE SITUATION



One of the nation's largest obstetrics hospital needed to gain valuable medical professional insights to guide HR and security decisions, policies, and compliance.

They are recognized as a leader in elevating the quality and safety of women's healthcare with dedicated and skilled OB clinicians that ensure consistent, timely care for every patient. This reduces delay in emergent OB/GYN care, improves outcomes, reduces wait times, and increases patient satisfaction.

To ensure efficient care and reduce patient safety risks, this firm enlisted the team at RemotelyMe to complete a clinician Career Quotient Indicator (CQI) Assessment and detailed analysis related to HR and security risks, trust, and engagement.

Like many organizations, this healthcare firm needed to:

- Gain insights into employee risks, strengths, attributes, and trust factors
- Improve medical professional productivity and reduce patient safety risks
- Improve engagement to reduce mistakes that lead to potential incidents
- Increase trust to drive 4X more performance and 2X more engagement (Deloitte)
- Measure and improve soft skills to reduce risks for attrition and quiet quitting



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THE PROBLEM



Gallup's State of the Global Workplace reports show almost 80% of employees are disengaged. Nearly 20% may be disgruntled. Disengagement leads to over 60% more mistakes and 70% more patient safety incidents.

NIH studies show three primary factors leading to most risks are: **high workload, high stress, and low trust.**

Deloitte research validates that high trust employees drive 400% more business performance, 88% more customer loyalty, and 79% more productivity. Trust is related to brain oxytocin, but how can we measure this without a blood or urine test?

One incident or lawsuit could result in millions for remediation, brand damage, and lost revenue.

Like most healthcare organizations, this hospital needed:

- **INSIGHTS:** Human Risk Management data and analysis into HR and security risks, engagement, and compliance
- **PERSONALIZATION:** Personalized, effective training and coaching to improve employee safety, engagement, soft skills, and culture
- **IMPROVEMENT:** Productivity, trust, engagement, and security improvement trends and validation and metrics



Hospital Improves Insights and Services

THE SOLUTION



The CHRO for this hospital engaged with RemotelyMe to complete employee assessments and analyses related to HR and security risks, trust, and engagement.

RemotelyMe provided an email, which was sent to employees encouraging them to participate voluntarily. Given the insights and career advantages, 98% completed the 9-minute visual neuroscience assessment.

Over 94% praised the assessment for being accurate, insightful, and helpful. RemotelyMe used the data collected to complete a comprehensive analysis on risks, trust, nine soft skills, attributes, learner types, profiles, and more.

Employees received personalized RemotelyMe training courses and coaching to improve scores and accelerate careers.

The benefits to this financial services firm included:

- Insights into at-risk and disengaged employees with correlations showing “why”
- Predictive biomarker data revealing potential HR and security risks and “why”
- Correlations between workloads, stress, trust, and risk factors and “why”
- Recommendations for personalized training and coaching to improve scores



Hospital Improves Insights and Services

THE RESULTS



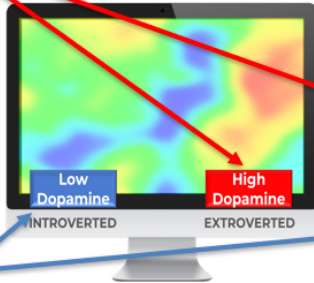
The results delivered to this healthcare firm include:

- Detailed risk, trust, and total scores based on roles, responsibilities, and science
- Workload deviation, stress, and profile scores related to HR and security risks
- Nine soft skills scores related to job requirements and career goals
- L&D platform to deliver personalized courses and coaching to improve scores

What We Offer



Predictive Risk Scores



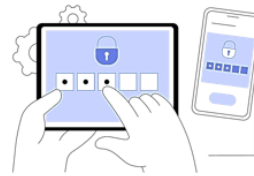
Know who's at risk in only nine minutes.

Personalized Training



Combined security & career 15-min courses & coaching.

Adaptive Controls



Personalize controls & access based on risks.

HRM

Security Scores



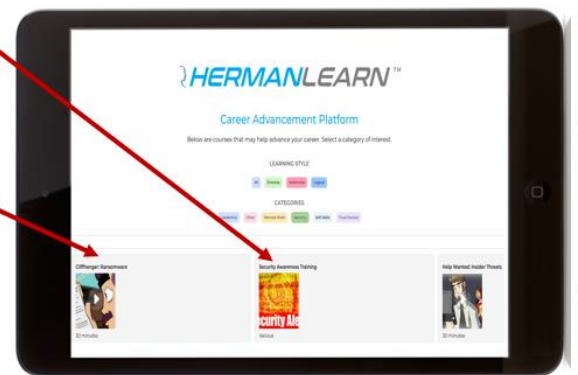
30 Days 90 Days

Behavioral science & coaching increases retention 16X.

"Every CISO should know before they KnowBe4 by using HERMAN CYBER as a pre-requisite to personalize security training and controls." – CISO, Leading Tech Firm



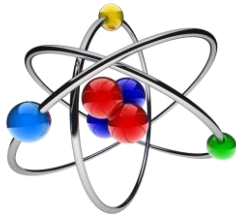
Based on learning styles, roles & risks



Improves trust, leadership & engagement

Higher trust equals higher security compliance

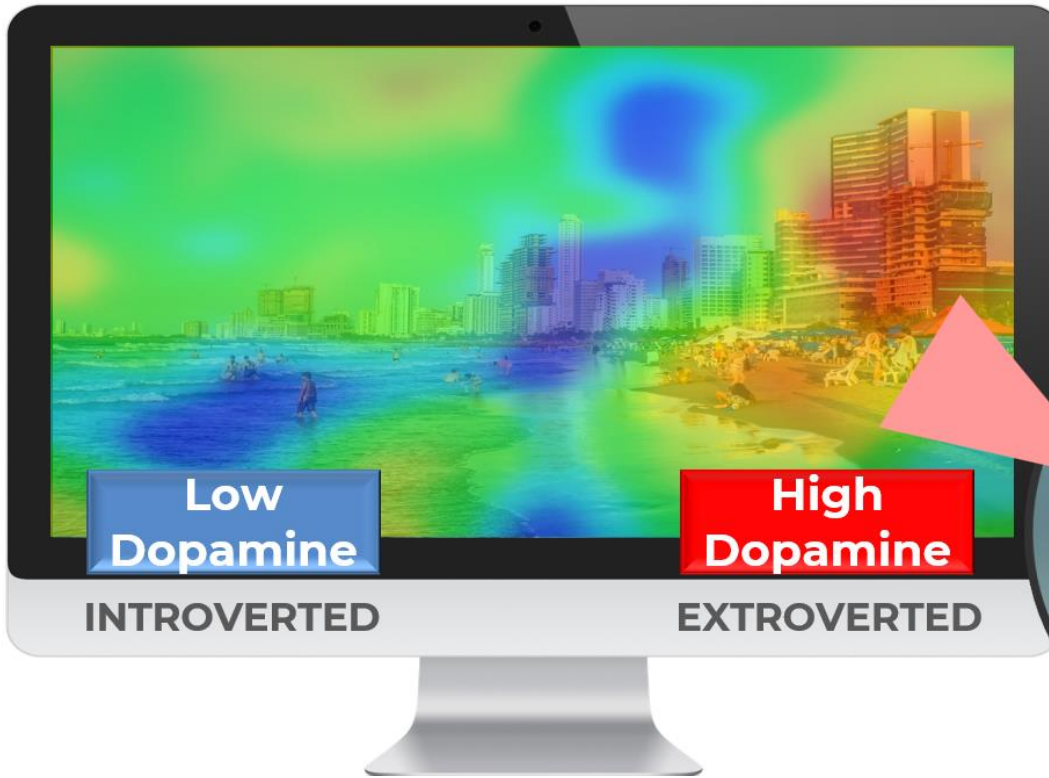




Why We're Different

Our Science

Visual Neuroscience Assessment



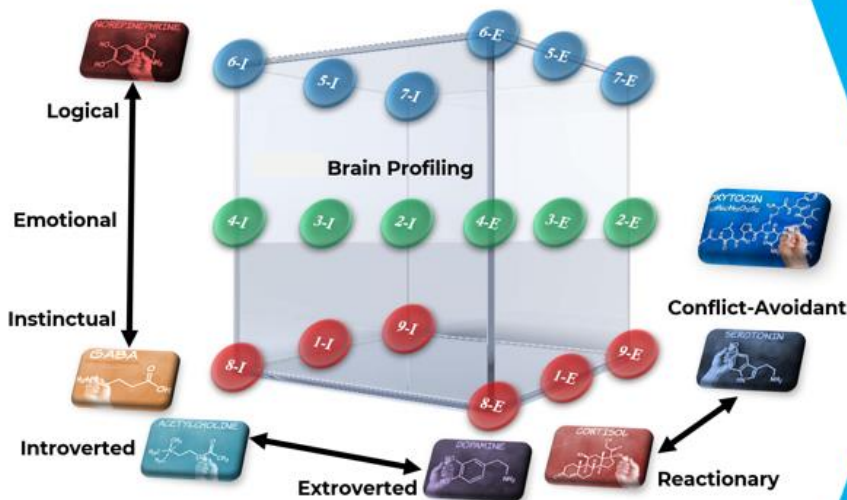
Customized videos influence answers

93% reliability

Patent pending



Predictive Biomarkers



Security & HR Risks



O*NET, SHRM, NIST, CIS, Harvard, LinkedIn Data